

ARTICLE IV — FEES

Fees and billing terms

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Our firm focuses exclusively on commercial debt collection. For each mandate, we publish a clear fee grid and a billing mode adapted to the nature and volume of the file — no hidden fees, no markups on disbursements.

Three billing modes

Depending on the nature of the file, one (or several) of these three modes applies. All mandates are confirmed in writing before any work begins.

I. Flat fee — single act, fixed price

For a specific deliverable whose scope and timeline are determined in advance — typically a demand letter or formal letter. No surprises: you pay the flat fee, period.

FLAT FEE	FEES (+ TAX)
Demand letter · Essential (registered email with receipt)	\$295.00
Demand letter · Registered (postal registered mail + email)	\$450.00
Demand letter · Bailiff service (sheriff)	\$650.00

Bailiff disbursements (service, travel, mileage) are billed at cost and pre-approved in writing.

II. On contingency — no fees if no recovery

For amicable (pre-litigation) collection of commercial claims in Quebec. Our compensation is strictly based on amounts actually collected. If we recover nothing, you pay no fees.

AMOUNT OF THE CLAIM	FEES ON AMOUNTS RECOVERED
\$1,001 to \$10,000	25 %
\$10,001 to \$20,000	20 %
\$20,001 to \$50,000	15 %
\$50,001 and above	12 %

External disbursements (bailiff, registered mail, court fees, solvency searches) may apply — always with your prior consent and billed at cost.

III. Hourly rate — complex files, litigation and enforcement

For files that go beyond pre-litigation: civil action, pre-judgment seizure, post-judgment enforcement, complex cross-border, contested or multi-party files. Written estimate before each phase, negotiable cap.

PROFILE	RATE (+ TAX)
Associate lawyer	\$295 / hour
Senior lawyer · partner	\$395 / hour
Complex litigation · urgency	\$425 / hour

Monthly itemized billing per phase. A retainer for court fees may be required for judicial files.

Cross-border component

When the debtor is located outside Quebec, collection requires coordination with a correspondent firm. Our compensation remains on contingency, adjusted to the debtor's jurisdiction.

DEBTOR JURISDICTION	FEES ON AMOUNTS RECOVERED
Ontario	22 %
Other Canadian province	28 %
United States	32 %
European Union	35 %

Correspondent counsel's fees and local court fees may be added and are specified in the mandate. No CréditJuris fees if no amount is recovered.

Disbursements and external costs

The following disbursements may apply on top of fees, always with your prior authorization and billed at exact cost:

- Court fees (Court of Quebec, Superior Court)
- Bailiff fees (service, enforcement, transport)
- Canada Post registered mail
- Solvency searches and commercial credit reports
- RDPRM / Land Registry registrations or searches
- Official translations, expert reports (third-party providers)

- Correspondent firm fees for cross-border files

Billing terms

When are we paid?

- Flat fee — upon delivery of the deliverable (demand letter sent).
- On contingency — on each amount received in trust. No invoice if nothing is recovered.
- Hourly — monthly billing, net-30 terms.

Trust account

Amounts recovered transit through our trust account. You receive an itemized statement with each disbursement, with automatic withholding of our commission and remittance of the balance within 5 business days.

Written commitments

- Response within 24 business hours of receiving a complete file.
- Free initial evaluation and written estimate before any mandate.
- No fees without a signed written agreement.
- Fee transparency: published grid, itemized invoices by phase.

TO START A MANDATE

Free 30-minute consultation · calendly.com/emile-nicolov-creditjuris/30min
Email · info@creditjuris.com · Phone · 514 737-0151
Client portal (secure file upload) · www.creditjuris.com/portail

These fees apply as of May 27, 2026 and may be revised annually. The full conditions (definition of "amount recovered", handling of disbursements, termination terms, etc.) are specified in the engagement agreement signed for each mandate. Informational document — not a contractual commitment.